



# INCLUSION FORUM

Friday, June 18, 2021

| Time                   | Event  |
|------------------------|--|
| 12:45 p.m. – 1:00 p.m. | <b>Arrival</b><br><i>Update your profile and explore the event</i>   |
| 1:00 p.m. – 2:10 p.m.  | <b>General Session</b> <ul style="list-style-type: none"><li>▪ <b>Welcome &amp; Opening Remarks</b><br/><i>Nena Chhoum, Senior Consultant, Advisor Diversity &amp; Inclusion, LPL Financial</i><br/><i>Lauren Taylor Riley, Vice President, Advisor Diversity &amp; Inclusion, LPL Financial</i></li><li>▪ <b>CEO Remarks</b><br/><i>Dan Arnold, President and Chief Executive Officer, LPL Financial</i></li><li>▪ <b>Inclusion Forum Agenda Review &amp; Keynote Introduction</b><br/><i>Nena Chhoum, Senior Consultant, Advisor Diversity &amp; Inclusion, LPL Financial</i></li><li>▪ <b>How to Think Differently, Transform Your Business, and Achieve Your Most Important Goals</b><br/><i>Alex Banayan, Keynote Speaker</i></li><li>▪ <b>Keynote Wrap Up &amp; Transition to Break</b><br/><i>Nena Chhoum, Senior Consultant, Advisor Diversity &amp; Inclusion, LPL Financial</i></li></ul>  |
| 2:10 p.m. – 2:25 p.m.  | Break / Transition to Breakout Sessions  |
| 2:25 p.m. – 3:10 p.m.  | <b>Interactive Breakout Sessions</b> (choose one of three) <ul style="list-style-type: none"><li>▪ <b>Mergers &amp; Acquisitions: Finding the Right Fit and Executing with Confidence</b><br/><i>Ron Davidson, RL Davidson Consulting, LLC</i><br/><i>Johnny Rutledge, Rutledge Financial Partners</i><br/><i>Moderator: Sarah Cray, Assistant Vice President, M&amp;A Solutions, LPL Financial</i></li><li>▪ <b>Digital Engagement: Creative Ways to Expand Your Presence</b><br/><i>Marci Bair, Bair Financial Planning</i><br/><i>Terry Colen, Blackbridge Financial</i><br/><i>John Davila, TWG Wealth Partners</i><br/><i>Moderator: Emily Barrowclough, Digital Marketing Manager, Marketing Solutions, LPL Financial</i></li><li>▪ <b>Practice Management: Building a Legacy Through Effective Practice Management</b><br/><i>Kash Ahmed, American Private Wealth</i><br/><i>Laurie Barela, Vargas Wealth Management</i><br/><i>Sally Ng, The Wealth Consulting Group</i><br/><i>Moderator: Dragos Ilie, Assistant Vice President, Relationship Management, LPL Financial</i></li></ul> |



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| Time                  | Event  |
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| 3:10 p.m. – 3:25 p.m. | Break / Transition to Roundtable Discussions   |
| 3:25 p.m. – 4:10 p.m. | <p><b>Facilitated Roundtable Discussions</b> (choose one of seven)</p> <p><b>Leadership:</b></p> <ul style="list-style-type: none"><li>▪ <b>Credentials to Enhance Your Business</b><br/><i>Michelle Balatero, Assistant Vice President, Advisor Diversity and Inclusion, LPL Financial</i><br/><i>Craig Horner, Sr. Financial Planning Consultant, National Sales &amp; Consulting, LPL Financial</i></li><li>▪ <b>Shifting Your Mindset from Financial Advisor to CEO</b><br/><i>Rashonne Darling, Assistant Vice President, Investment Products, Wealth Management Solutions, LPL Financial</i><br/><i>Ryan McClain, Vice President, Relationship Management, LPL Financial</i></li></ul> <p><b>Growth:</b></p> <ul style="list-style-type: none"><li>▪ <b>Staffing Your Practice For Growth</b><br/><i>Gina Ciampolillo, Vice President, Relationship Management, LPL Financial</i><br/><i>Teresa Hogan, Vice President, Advisor Learning Programs, LPL Financial</i></li><li>▪ <b>Marketing your Practice in a Digital World</b><br/><i>Sarah LeBlanc, Vice President, Marketing, LPL Financial</i><br/><i>Katie Maxwell, Assistant Vice President, Marketing, LPL Financial</i></li></ul> <p><b>Financial Planning:</b></p> <ul style="list-style-type: none"><li>▪ <b>Designing &amp; Determining Fee Structures &amp; Financial Plans</b><br/><i>Roger Moulton, Sr. Financial Planning Consultant, National Sales &amp; Consulting, LPL Financial</i><br/><i>Jared Russ, Assistant Vice President, Financial Planning Group, LPL Financial</i></li></ul> <p><b>Efficiency:</b></p> <ul style="list-style-type: none"><li>▪ <b>Optimizing Your Virtual Office During Changing Times</b><br/><i>Heather Broderick, Vice President, Business Management, Advisor Solutions</i><br/><i>David Cook IV, Vice President, Regional Business Solutions – East, LPL Financial</i></li><li>▪ <b>Time Management &amp; Prioritization</b><br/><i>Charis Jones, SVP, Business Risk Management, Home Office Supervisor, LPL Financial</i><br/><i>Vance Kirksey, SVP, Culture &amp; Talent Executive Education and Development, LPL Financial</i></li></ul> |
| 4:10 p.m. – 4:15 p.m. | Transition to Networking   |



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| 4:15 p.m. – 4:55 p.m. | <b>Advisor Business Community Networking</b><br><i>Join your Advisor Business Community for informal introductions</i>   |
| 4:55 p.m. – 4:57 p.m. | Transition to Wrap Up  |
| 4:57 p.m. – 5:00 p.m. | <b>LPL Closing Remarks</b><br><i>Lauren Taylor Riley, Vice President, Advisor Diversity and Inclusion, LPL Financial</i> |